



How US Cities Can Finance Infrastructure

By Jen Mayer of City Accelerator

In a time with little bipartisan agreement, there's one common consensus in Washington: America's infrastructure desperately needs renewal. While details are scarce about the Trump administration's infrastructure plan, no one expects a significant increase in federal funding for infrastructure.

Instead, the administration may incentivize local funding, awarding federal funds on a competitive basis to communities that raise new revenue for infrastructure.

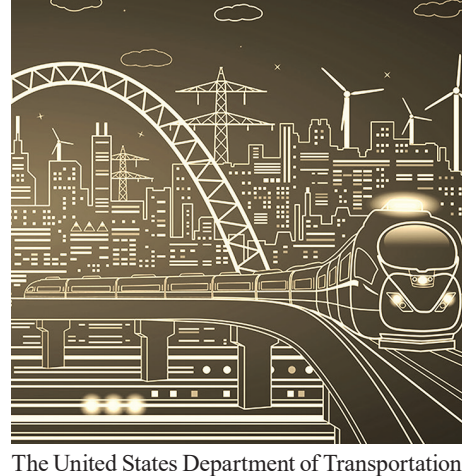
Not that there's anything new about locals coming up with infrastructure funding. State and local governments have upped their contributions as federal dollars have diminished. But with the new state and local tax (SALT) deduction limits making it even harder to raise local revenues, how will local governments step up even more?

A new guide for financing resilient and equitable infrastructure projects has some answers. As part of City Accelerator, an initiative led by Living Cities and supported by the Citi Foundation,

four cities (Washington, Pittsburgh, San Francisco, and Saint Paul) recently explored innovative revenue sources and creative financing tools, while advancing their project development processes and advancing a diverse range of infrastructure projects.

Diversify revenue sources
Cities and counties may feel tapped out, but projects may have revenue potential that can be unlocked with the right financing tools. Traditionally, capital projects have been funded with general taxes or user fees. Local governments have been slower to tap into revenues based on beneficiaries, like land owners benefiting from infrastructure projects, or ancillary and enterprise revenue opportunities, such as retail leasing, concessions, and advertising. Cities can also monetize existing assets and real estate. San Francisco was able to leverage construction of housing and street improvements from sale of vacant state land after removal of a highway interchange.

Explore flexible/innovative financing models
To make new revenue approaches work, local governments need access to patient, flexible capital.



The United States Department of Transportation's Transportation Infrastructure Finance and Innovation Act (TIFIA) credit program and the EPA's Water Infrastructure Finance and Innovation (WIFIA) program are both designed with flexible

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Jacob K. Javits Convention Center Expansion Project

Owner: New York Convention Center Operating Corporation (New York, NY)

The Lendlease Turner Joint Venture (LLTJV) will construct 1.2 million additional square feet of space expanding the nation's busiest convention center. The LLTJV team is reaching out to New York State certified MWBE-SDVOB firms to cultivate significant participation on the project.

How To Get Involved:
LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

To Register as a Vendor with Lendlease Turner JV:
Note: All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently receiving LLTJV Notices of Interest by sending a note to: LLTJV@moderntimesinc.com

Get or Update Your Empire State Development certified MWBE & SDVOB Certificate:
LLTJV seeks Empire State Development certified firms for every 1st Tier Subcontract Opportunity.

Seeking to be certified or re-certified? Visit <https://esd.ny.gov/mwbe-new-certification> to learn more about eligibility, requirements, and how to get started.
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Prospect Avenue Pumping Station Upgrade Project

NYC DEP Contract No. PS-281
Bid Date: April 24, 2018

Description of project:
This project, the Prospect Avenue Pumping Station Upgrade, generally consists of the following work: interim pumping station construction and operation, pumping station upgrades, including the demolition and overall gutting of the existing pumping station equipment, and replacement of major structural and architectural items.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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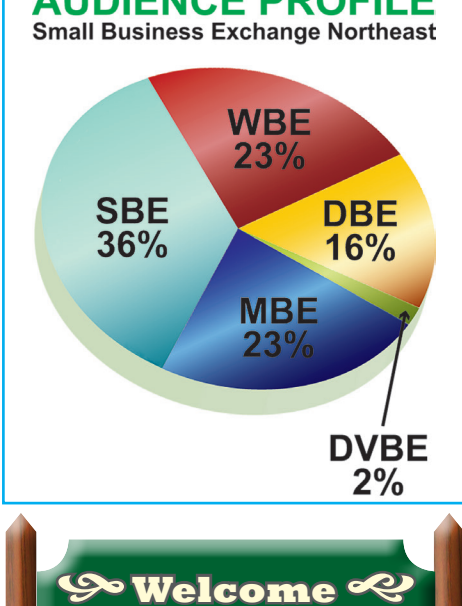
IS SOLICITING BIDS FROM DBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW YORK STATE DEPARTMENT OF TRANSPORTATION

Equal Opportunity Development and Compliance for the Rehabilitation of Broadway Bridge over Harlem River

NYCDOT Contract No: HBM1147
Bid Date: April 26, 2018

Subcontracting opportunities include but are not limited to Clearing and Grubbing, Concrete, Graffiti Removal, Bridge Machinery, Demolition, Barrier, Interior Plumbing and Finishes, Field Office, CPM Scheduling, Electrical, Bridge Control Systems, Lead and Asbestos Abatement, Civil General Contracting, Construction Engineering, Dumpster, Feeding, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Rebar, Sandblasting, Signs, Structural Steel, Surveying, and Trucking. Please see contract documents for further opportunities.

Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled



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ADA Upgrade and Station Renovation at Astoria Boulevard Station Project

MTA NYCT Contract No. A-37106
Bid Date: May 4, 2018

Description of project:
The general extent and scope of work under this contract consist of reconstruction of mezzanine and employee facilities, installation of four (4) ADA elevators, restoration of walkway and platform canopies, Hoyt Avenue and 31st Street streetscaping, sewer work, street lighting, and traffic signal work at the Astoria Boulevard Station on Astoria Line in the Borough of Queens. The work will also include the installation and removal of netting and shielding, as well as maintenance and protection of vehicular traffic located along the Grand Central Parkway service roads and nearby NYC streets.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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Sandy Repair and Flood Mitigation—207th Street Yard and 200th/207th Street Interlocking Project

MTA NYCT Contract No. C-34838
Bid Date: May 17, 2018

Description of project:
The work to be performed consists of signal system modernization at 207th Street Yard, rehab of existing and construction of new facilities including relay rooms, CBTC rooms, and restoration of track infrastructure. The work also includes furnishing and installing flood mitigation and resiliency structures and measures, such as steel seawall and pile supported concrete walls, flood gates, fabric portal flood gate, drainage improvement, replacement of track feeder, transposition cables, and appurtenances at the 207th Street Yard.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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New Gardens Interchange Project

NYSDOT Contract No: D900043
Bid Date: May 23, 2018

Description of project:
Design-build services for the Kew Gardens Interchange. This project area includes the Kew Gardens Interchange with Grand Central Parkway (GCP), Jackie Robinson Parkway (JRP), Union Turnpike (UTP), and the Van Wyck Expressway (VWE). The project will consist of demolition and replacement of six existing structures with new, widened structures, reconstruction of the ramps connecting the GCP, UTP, JRP, and VWE, and installation of new safety appurtenances meeting current standards.

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

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IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW JERSEY SELECTIVE ASSISTANCE VENDOR INFORMATION (NJSAVI)

Route 1 and 9 (Pulaski Skyway) Rocker-Bent Investigation Contract

NJDOT Contract No: 051183160
Bid Date: May 24, 2018

Subcontracting opportunities include but are not limited to Bearings, Civil General Contracting, Construction Engineering, CPM Scheduling, Dumpster, Fencing, Field Office, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Piles, Rebar, Sandblasting, Signs, Striping, Structural Steel, Surveying, Temp Shoring Towers, Testing and Trucking. Please see contract documents for further opportunities.

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2018

The Right Foot
Wednesday, April 25, 2018, 9:30 am–12:00 pm
Weaver Library, 415 Grove Avenue, East Providence, RI
Main Sponsor(s): Rhode Island Small Business Development Center, City of East Providence, East Providence Chamber of Commerce
Contact: Susan Snyder, 401-874-7232, ssnyder@uri.edu
Fee: Free; registration required
Test your dream in this intensive workshop designed to assess the feasibility of your business idea and provide you with the tools and tips needed to plan for entrepreneurship. Both traditional and progressive tools like the Business Model Canvas will be utilized to help you target your customers, define your value proposition, and estimate the resources and cash needed to be successful. Our advisers are available to customize these lessons to your business at no cost.

Business Plan Clinic
Mondays, May 7–June 11, 2018, 6:00 pm–9:00 pm
The Conti Building, 415 Howe Avenue, Shelton, CT
Main Sponsor(s): Women's Business Development Council of Connecticut
Contact: Kenyetta Banks, 203-751-9550, kbanks@ctwbdc.org
Fee: Free; registration required
Get your business plan in shape over the course of five sessions taught by industry experts in an intimate and dynamic peer-to-peer environment. Gain a comprehensive understanding of business

building fundamentals and emerge from this session with a blueprint firmly in hand. The five-session course will give you tools to guide you every step of the way and includes topics such as: business basics; marketing plan; business types/legal entities; basic financials; hands-on business plan development; promoting your business in the digital world; cash and getting financed; and social media analysis. Mondays, 6:00 pm–9:00 pm, May 7, 14, 21, and June 4, 11. Free five-session course, application required.

SCORE / Thrive Workshop: Build an Effective Online Presence
Thursday, May 10, 2018, 10:00 am–12:00 pm
Harvard iLab, 125 Western Ave, Allston, MA
Main Sponsor(s): SCORE Boston
Contact: Jim Williams, 617-565-5591, workshops@scoreboston.org
Fee: Free; registration required
Develop an online presence that will help you run, grow, and generate more business from new and current customers. This free workshop will cover: your online footprint; customer relationship management; social media marketing; and more! This workshop is sponsored by SCORE Boston and Thrive, a trailblazer in helping thousands of local business owners streamline their most essential business functions so they can get back to doing what they love—running their businesses. SCORE Boston offers free counseling and mentoring to those who wish to start or build existing businesses in the Greater Boston area. SCORE is a nationwide nonprofit association supported by the US Small Business Administration and dedicated to helping small businesses get off the ground, grow, and achieve their goals through education and mentorship.